

**ND Beef Commission
Income Statement
For the Month of Jun 2020**

Run Date: Jul 30, 2020

	National				State				Total			
	Current Month	Year To Date	Annual Budget	Budget Balance	Current Month	Year To Date	Annual Budget	Budget Balance	Current Month	Year To Date	Annual Budget	Budget Balance
Beginning Cash	557,990.69				1,216,243.70				1,774,234.39			
INCOME												
Checkoff - North Dakota	67,362.50	1,117,810.50	1,100,000.00	(17,810.50)	68,900.50	1,122,377.25	1,100,000.00	(22,377.25)	136,263.00	2,240,187.75	2,200,000.00	(40,187.75)
Checkoff - Other States	618.00	17,908.75	21,000.00	3,091.25		0.00	0.00	0.00	618.00	17,908.75	21,000.00	3,091.25
Checkoff - Late Charges		875.73	600.00	(275.73)		851.80		(851.80)		1,727.53	600.00	(1,127.53)
Miscellaneous	3,707.87	4,362.30	3,750.00	(612.30)	3,707.88	3,842.31	3,750.00	(92.31)	7,415.75	8,204.61	7,500.00	(704.61)
Interest	568.12	6,089.21	5,000.00	(1,089.21)	510.04	4,859.57	4,200.00	(659.57)	1,078.16	10,948.78	9,200.00	(1,748.78)
Total Income	72,256.49	1,147,046.49	1,130,350.00	(16,696.49)	73,118.42	1,131,930.93	1,107,950.00	(23,980.93)	145,374.91	2,278,977.42	2,238,300.00	(40,677.42)
EXPENSES												
Cattlemen's Beef Board	67,412.25	558,080.26	550,000.00	(8,080.26)					67,412.25	558,080.26	550,000.00	(8,080.26)
CBB - Late Charge	15.02	437.88	300.00	(137.88)					15.02	437.88	300.00	(137.88)
CBB - Other States	1,007.00	17,908.75	21,000.00	3,091.25					1,007.00	17,908.75	21,000.00	3,091.25
State Checkoff Refunds					12,404.69	136,075.09	132,000.00	(4,075.09)	12,404.69	136,075.09	132,000.00	(4,075.09)
Total	68,434.27	576,426.89	571,300.00	(5,126.89)	12,404.69	136,075.09	132,000.00	(4,075.09)	80,838.96	712,501.98	703,300.00	(9,201.98)
Compensation												
Salaries					20,706.32	194,392.47	243,643.00	49,250.53	20,706.32	194,392.47	243,643.00	49,250.53
Per diem - Commissioners	1,787.50	11,587.50	11,500.00	(87.50)	1,787.50	4,237.50	7,500.00	3,262.50	3,575.00	15,825.00	19,000.00	3,175.00
Health & Life Insurance					5,708.08	52,799.74	65,642.92	12,843.18	5,708.08	52,799.74	65,642.92	12,843.18
Social Security					1,584.04	14,871.04	18,638.66	3,767.62	1,584.04	14,871.04	18,638.66	3,767.62
Workers Comp, Unemploy, EAP		0.00		0.00	55.33	536.15	500.00	(36.15)	55.33	536.15	500.00	(36.15)
Retirement					2,538.59	23,832.39	29,871.00	6,038.61	2,538.59	23,832.39	29,871.00	6,038.61
Total	1,787.50	11,587.50	11,500.00	(87.50)	32,379.86	290,669.29	365,795.58	75,126.29	34,167.36	302,256.79	377,295.58	75,038.79
Operations												
Rent	600.00	7,200.00	7,500.00	300.00	600.00	7,200.00	7,500.00	300.00	1,200.00	14,400.00	15,000.00	600.00
Audit - State		2,593.00	8,400.00	5,807.00		2,593.00	8,400.00	5,807.00		5,186.00	16,800.00	11,614.00
Compliance Program	47.51	2,299.71	1,500.00	(799.71)	47.51	2,299.69	1,500.00	(799.69)	95.02	4,599.40	3,000.00	(1,599.40)
Telephone	134.08	787.70	1,000.00	212.30	134.10	787.71	1,000.00	212.29	268.18	1,575.41	2,000.00	424.59
Equipment, Service, Programming	3,837.53	9,685.06	13,000.00	3,314.94	3,837.53	9,684.90	13,000.00	3,315.10	7,675.06	19,369.96	26,000.00	6,630.04

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	Current Month	Year To Date	Annual Budget	Budget Balance	Current Month	Year To Date	Annual Budget	Budget Balance	Current Month	Year To Date	Annual Budget	Budget Balance
Supplies, Postage, Printing, Misc.	690.87	1,697.29	2,500.00	802.71	690.87	2,497.28	2,500.00	2.72	1,381.74	4,194.57	5,000.00	805.43
Legal - Attorney General		1,980.72	1,250.00	(730.72)	50.38	954.15	1,250.00	295.85	50.38	2,934.87	2,500.00	(434.87)
Commission Insurance		367.89	600.00	232.11		367.88	600.00	232.12		735.77	1,200.00	464.23
Travel - Staff	163.06	6,460.29	6,000.00	(460.29)	163.07	597.56	6,000.00	5,402.44	326.13	7,057.85	12,000.00	4,942.15
Travel - Commissioners	2,091.87	32,417.26	34,000.00	1,582.74	2,091.84	5,606.32	9,000.00	3,393.68	4,183.71	38,023.58	43,000.00	4,976.42
Total	7,564.92	65,488.92	75,750.00	10,261.08	7,615.30	32,588.49	50,750.00	18,161.51	15,180.22	98,077.41	126,500.00	28,422.59
PROGRAM BUDGET												
National Programs												
National Programs	20,224.00	167,425.00	165,000.00	(2,425.00)	13,280.00	112,073.00	110,000.00	(2,073.00)	33,504.00	279,498.00	275,000.00	(4,498.00)
Total	20,224.00	167,425.00	165,000.00	(2,425.00)	13,280.00	112,073.00	110,000.00	(2,073.00)	33,504.00	279,498.00	275,000.00	(4,498.00)
Special Projects												
Projects						0.00	205,000.00	205,000.00		0.00	205,000.00	205,000.00
Total						0.00	205,000.00	205,000.00		0.00	205,000.00	205,000.00
Consumer Information												
Consumer Information-Health		8,330.55	12,500.00	4,169.45		8,330.50	12,500.00	4,169.50		16,661.05	25,000.00	8,338.95
Consumer Information-Education	1,500.00	10,008.96	55,000.00	44,991.04	1,500.00	9,980.96	55,000.00	45,019.04	3,000.00	19,989.92	110,000.00	90,010.08
Consumer Information-PR&Media	6,895.74	60,841.87	82,250.00	21,408.13	6,895.73	60,590.28	82,250.00	21,659.72	13,791.47	121,432.15	164,500.00	43,067.85
Consumer Info-CattleWomen		3,539.95	19,221.00	15,681.05		3,539.95	19,221.00	15,681.05		7,079.90	38,442.00	31,362.10
Consumer Info-Producer Comm		0.00	0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00
Total	8,395.74	82,721.33	168,971.00	86,249.67	8,395.73	82,441.69	168,971.00	86,529.31	16,791.47	165,163.02	337,942.00	172,778.98
Promotion												
Promotion-Advertising	8,422.74	96,513.01	117,500.00	20,986.99	98,422.73	186,513.00	117,500.00	(69,013.00)	106,845.47	283,026.01	235,000.00	(48,026.01)
Promotion-Retail		175.00	2,500.00	2,325.00		175.00	2,500.00	2,325.00		350.00	5,000.00	4,650.00
Promotion-Foodservice		0.00	3,750.00	3,750.00		0.00	3,750.00	3,750.00		0.00	7,500.00	7,500.00
Total	8,422.74	96,688.01	123,750.00	27,061.99	98,422.73	186,688.00	123,750.00	(62,938.00)	106,845.47	283,376.01	247,500.00	(35,876.01)
International Promotion												
International Promotion		72,965.13	85,400.00	12,434.87		172,965.09	185,400.00	12,434.91		245,930.22	270,800.00	24,869.78
Total		72,965.13	85,400.00	12,434.87		172,965.09	185,400.00	12,434.91		245,930.22	270,800.00	24,869.78
Industry Relations												
Unknown		0.00	0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00

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Industry Information		536.92	26,650.00	26,113.08		350.40	26,650.00	26,299.60		887.32	53,300.00	52,412.68
Producer Communications	5,036.12	41,044.66	51,000.00	9,955.34	5,036.13	42,639.28	51,000.00	8,360.72	10,072.25	83,683.94	102,000.00	18,316.06
Total	5,036.12	41,581.58	77,650.00	36,068.42	5,036.13	42,989.68	77,650.00	34,660.32	10,072.25	84,571.26	155,300.00	70,728.74
Research												
Projects Approved 2015-16					48,494.00	48,494.00	75,000.00	26,506.00	48,494.00	48,494.00	75,000.00	26,506.00
Projects Approved 2016-17	5,931.00	5,931.00	50,066.00	44,135.00	(31,683.38)	25,878.12	169,098.00	143,219.88	(25,752.38)	31,809.12	219,164.00	187,354.88
Projects Approved 2017-18					23,496.75	23,496.75	73,587.00	50,090.25	23,496.75	23,496.75	73,587.00	50,090.25
Projects Approved - 2018-19		169,387.00	348,411.00	179,024.00		0.00	46,058.00	46,058.00		169,387.00	394,469.00	225,082.00
Funds Approved 2019-20	75,000.00	75,000.00	75,000.00	0.00	75,000.00	75,000.00	75,000.00	0.00	150,000.00	150,000.00	150,000.00	0.00
Materials & Misc		50.37	1,000.00	949.63		50.39	1,000.00	949.61		100.76	2,000.00	1,899.24
Total	80,931.00	250,368.37	474,477.00	224,108.63	115,307.37	172,919.26	439,743.00	266,823.74	196,238.37	423,287.63	914,220.00	490,932.37
Program Total	123,009.60	711,749.42	1,095,248.00	383,498.58	240,441.96	770,076.72	1,310,514.00	540,437.28	363,451.56	1,481,826.14	2,405,762.00	923,935.86
Total Expenses	200,796.29	1,365,252.73	1,753,798.00	388,545.27	292,841.81	1,229,409.59	1,859,059.58	629,649.99	493,638.10	2,594,662.32	3,612,857.58	1,018,195.26
Ending Cash	429,950.89				997,020.31				1,426,971.20			